

To: 2210 - Atlanta ROU, 2110 - Winston-Salem ROU, 1710 - Pittsburgh ROU,  
1810 - Cincinnati ROU (WEBSTES), 6610 - Denver ROU, 6210 - Chicago ROU,  
2610 - Dallas ROU, 6710 - Detroit ROU, 5110 - N. California ROU (MORRISL),  
6910 - St. Louis ROU (JOHNSOK4), 1210 - New York ROU (ALVICH),  
5810 - Houston ROU (HOWARDC), 6310 - Minneapolis ROU (EUBANKS),  
5610 - Seattle ROU (SCOTTS), 5410 - S. California ROU (PECKHAK),  
1310 - Philadelphia ROU (METZG), 1110, 2310 - S. Florida ROU (FINKLEP),  
1610 - Buffalo ROU (BRZEZIE), 2910 - Richmond ROU (YOUNGP)

From: Washburn, M  
Posted: 2/23/98 17:44  
Opened: 2/24/98 14:32  
Subject: sam's club -march promotion

see attached. please communicate to all affected sales personnel.

marty

<u>Sales</u>	<u>Retail</u>
1221 _____	1222 _____
1222 _____	1223 _____
1223 _____	1226 _____
1224 _____	1229 _____
1225 _____	ROM
1226 _____	PC SC
1229 _____	MC PA
1240 _____	
1244 _____	RSM RBM

2/24/98 -  
We don't have  
any Sam's Clubs.

51846 2847

**R.J. REYNOLDS**  
TOBACCO COMPANY

Marty Washburn  
National Account Manager-Wal-Mart

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Suite 108  
Bentonville, AR 72712  
1-501-464-0859 (Phone)  
1-501-464-0217 (Fax)

February 23, 1998

To: All Region Operations Managers  
Subject: Sam's Club Winston B2G1F- March 1998

**Please distribute to all affected Sales Managers and Sales Representatives.....**

Ladies & Gentlemen:

Please be advised that the Winston B2G1F promotion # 800115 will be delayed in Sam's Clubs until the week of 3/16/98. It was originally scheduled to ship to Sam's the week of 3/2/98.

Please advise retailers on Sam's templates of the delay in shipment and the anticipated day the displays will be available for pickup.

Marty Washburn

cc: Fiori

51846 2848